

How to Launch Delivery Ops

CHECKLIST

Licensing & Regulatory Setup

- ☐ Obtain state and local cannabis licenses
- ☐ Submit your security plan and SOPs
- ☐ Prepare for and pass compliance inspection

Vehicles

- ☐ Use compliant vehicles with lockbox storage
- ☐ Install GPS tracking and hands-free accessories equipment
- ☐ Ensure vehicles meet your state's cannabis transport requirements

Driver Readiness

- ☐ Hire drivers who meet age and background checks
- ☐ Maintain valid licenses and cannabis credentials
- ☐ Train drivers on emergency response and SOPs

Point-of-Sale & Delivery Software

- ☐ Choose a compliant POS system that syncs with Metrc and other tools
- ☐ Ensure uptime and live reporting

Manifest & Documentation

- ☐ Generate manifests for every delivery trip based on local regulations
- ☐ Store documentation in case of audit

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Online Menu & Ecommerce Setup

- ☐ Embed menu on your website
- ☐ Integrate with third-party platforms

Delivery Zones & Rules

- ☐ Define delivery areas by city, zip, or county
- ☐ Customize service area minimums and delivery fees
- ☐ Configure service area hours and rules

Inventory Planning & Controls

- ☐ Start small to match early demand
- ☐ Track product movement daily. Conduct regular cycle counts.
- ☐ Reorder based on velocity data

SOPs & Internal Controls

- ☐ Restrict system access by role
- ☐ Train staff on intake, transport, and logs
- ☐ Create and enforce loss prevention protocols

Growth Tools & Advanced Delivery Features

- ☐ Offer dynamic or event-based delivery models (e.g. Ice Cream Truck, mobile dispensary setups)
- ☐ Use additional ecommerce tools to boost sales & SEO
- ☐ Streamline ops with driver apps & Onfleet

Daily Delivery Driver Protocol

CHECKLIST

Start-of-Shift Prep

- ☐ Review delivery assignments and manifests
- ☐ Verify vehicle registration, insurance, IDs, and proper documentation are onboard.
- ☐ Perform inventory check for pre-orders and confirm kits

Before Leaving for Delivery

- ☐ Confirm route, navigation instructions, and GPS tracking
- ☐ Ensure secure storage for all inventory
- ☐ Confirm required paperwork is prepared and hardware is functional

During Active Delivery

- ☐ Drive safely between destinations and fulfill orders in real-time
- ☐ Gather customer signatures on any required paperwork
- ☐ Account for cashless and cash payments; staying organized

Return & Reconciliation

- ☐ Confirm all orders were delivered; return any failed orders to inventory
- ☐ Count and log returned inventory or cash to management
- ☐ Flag any discrepancies for review; communicate issues to management

End-of-Shift Closeout

- ☐ Submit reports by driver, payment type, and/or service area
- ☐ Clean vehicle and return equipment; record and report mileage
- ☐ Reorder based on velocity data